



**Low fat soy yoghurt drink with
kiwi flavour**

Stage IV: Product Commercialization

Group B

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Introduction

Stage IV:

- Confirm product specifications
- Confirm using correct process conditions
- Aim ----> good quality commercial product

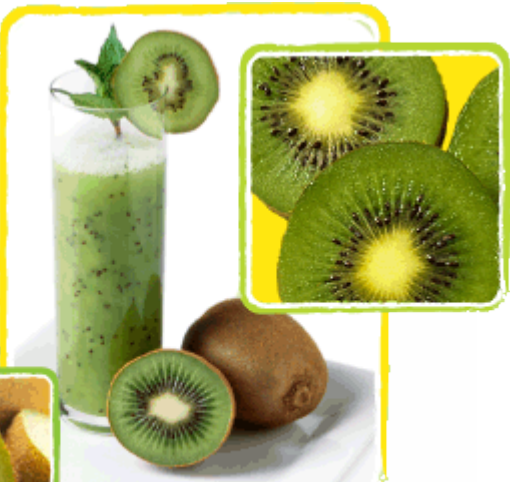


Outline

- Unfinished tasks from Unit III & Commercial test
- Shelf-Life and Packaging
- GHP & GMP Guideline
- HACCP Analysis
- Labelling Legislation and Quality Control



Unfinished tasks from Unit III & Commercial test



Unfinished tasks from Unit III

Unit III
Optimization experiments
54 Assessors



Not ideal results, choose 18 odd answer, repeat optimization experiment for those 18 assessors and collect suggestions.



Unit IV
Optimization experiments & survey
18 Assessors



Unit IV
R analysis
36 Assessors



Results analysed in R for 18 assessors, not completely understand of 9 point scale. So remove 18 assessors' results from 54s'.

Results analysis for 36 assessors

Figure 1. Response surface plot for overall acceptability

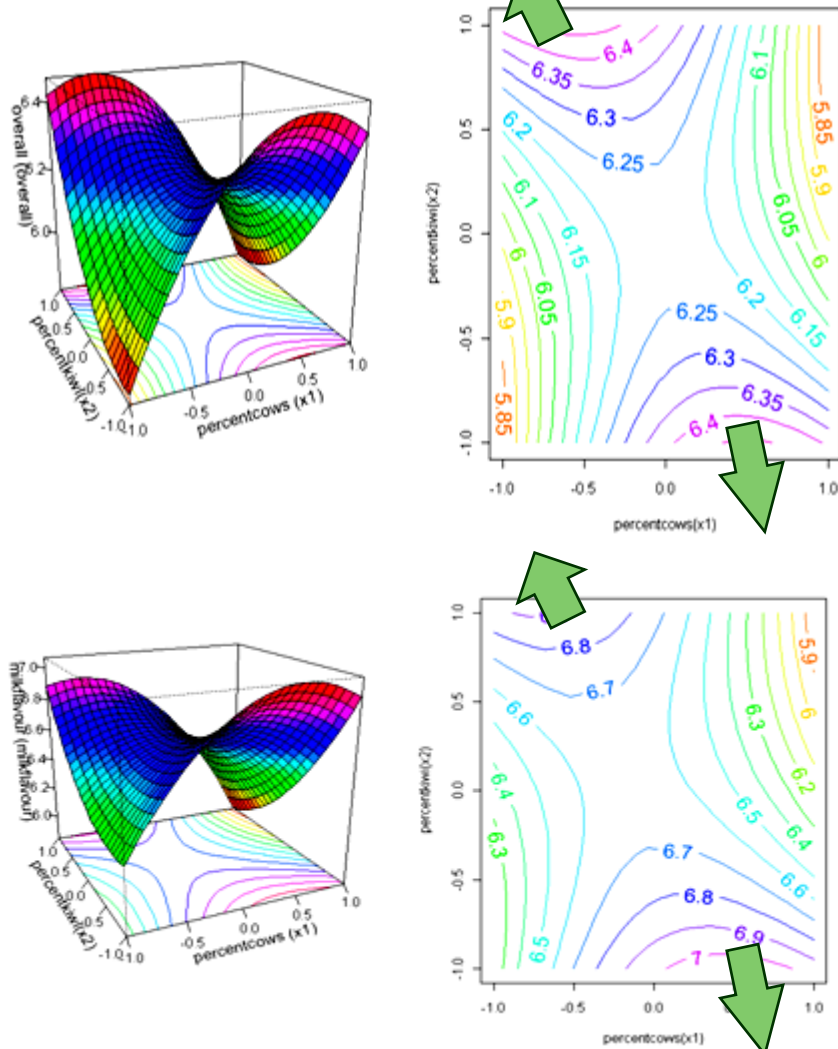


Figure 3. Response surface plot for kiwi flavour

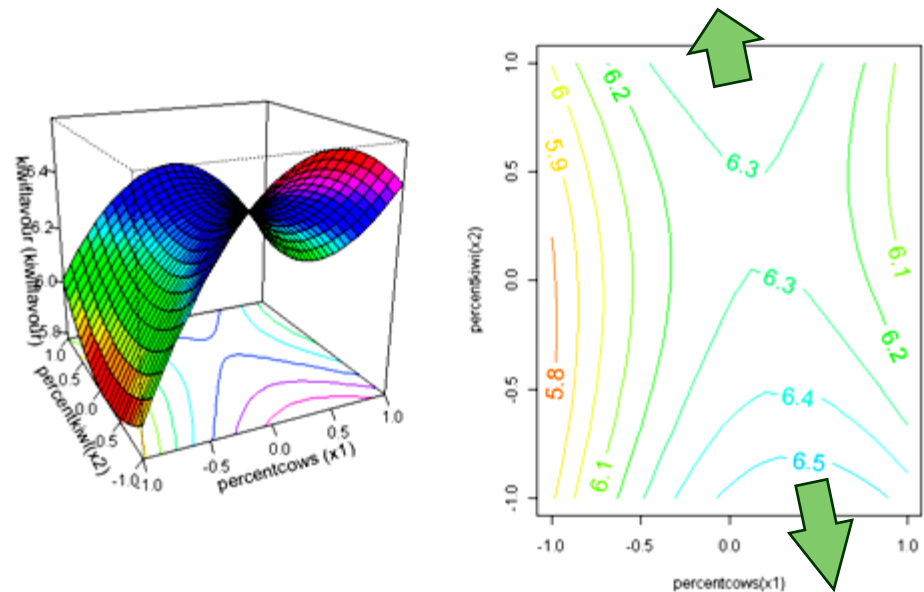


Figure 2. Response surface plot for milk flavour

2 best combination from optimization test

Ingredient	Cow's yoghurt(%)	Soya yoghurt(%)	Kiwi juice (%)	Sugar (%)	Water (%)
A1	11	46.5	12	10.5	20
A2	18	43.5	8	10.5	20



Commercial test


- Use 2 best combinations and 2 market products for commercial sensory test.

Products	Low fat soya yogurt drink with kiwi flavor 1	Low fat soya yogurt drink with kiwi flavor 2	low fat drinking yoghurt with L.casei Danone culture, Vitamin B6+D and orange	low fat drinking yoghurt with L.casei Danone culture, Vitamin B6+D and multifruit
sample code	949	763	884	262
Test code	A	B	C	D



*TEST for: sweetness, milk flavour, fruit flavour, thickness and overall acceptability

Commercial test results analysis

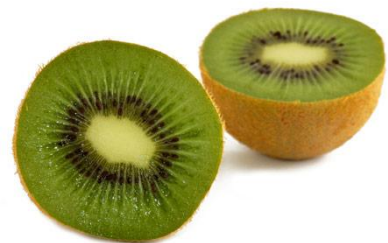
Attribute		diff	lwr	upr	P adj
sweetness	B-A	-0.08928571	-1.0722410	0.89366962	0.9917193
	C-A	-1.78571429	-2.7686696	-0.80275896	0.0000003
	D-A	-1.12500000	-2.1079553	-0.14204467	0.0022097
	C-B	-1.69642857	-2.6793839	-0.71347324	0.0000010
	D-B	-1.03571429	-2.0186696	-0.05275896	0.0058285
	D-C	0.66071429	-0.3222410	1.64366962	0.1494558
<u>milk flavour</u>	B-A	0.05357143	-0.8182248	0.9253677	0.9973923
	C-A	-2.14285714	-3.0146534	-1.2710609	0.0000000
	D-A	-1.64285714	-2.5146534	-0.7710609	0.0000001
	C-B	-2.19642857	-3.0682248	-1.3246323	0.0000000
	D-B	-1.69642857	-2.5682248	-0.8246323	0.0000000
	D-C	0.50000000	-0.3717962	1.3717962	0.2708005
thickness	B-A	-0.21428571	-1.235395	0.8068239	0.9106447
	C-A	-2.62500000	-3.646110	-1.6038904	0.0000000
	D-A	-2.60714286	-3.628252	-1.5860333	0.0000000
	C-B	-2.41071429	-3.431824	-1.3896047	0.0000000
	D-B	-2.39285714	-3.413967	-1.3717476	0.0000000
	D-C	0.01785714	-1.003252	1.0389667	0.9999391
 overall acceptability	B-A	-0.03571429	-1.0162939	0.9448653	0.9994519
	C-A	-2.44642857	-3.4270081	-1.4658490	0.0000000
	D-A	-1.78571429	-2.7662939	-0.8051347	0.0000002
	C-B	-2.41071429	-3.3912939	-1.4301347	0.0000000
	D-B	-1.75000000	-2.7305796	-0.7694204	0.0000004
	D-C	0.66071429	-0.3198653	1.6412939	0.1478626

Commercial test results analysis

Attribute		Ranktotals
fruit flavour	A-B	4.0000
	A-C	140.0000
	A-D	92.0000
	B-C	136.0000
	B-D	88.0000
	C-D	48.0000
critical distance for HSDRanks		35.1588

SUM Value:

A>B>D>C



For sweetness, thickness and overall acceptability:

A>B>D>C

For milk flavor:

B>**A**>D>C

For fruit flavour:

A>B>D>C

As a result, sample A is the best one among 4 products. So the **A combination** will be chose for the final product and shelf-life test.



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Shelf-life & Packaging

Aim: *Determination of:*

- intrinsic and extrinsic factors
- propose methods for control and monitor shelf-life
- propose adequate packaging



Definition of Shelf-Life

Shelf-Life =

“the period during which a food product maintains its microbiological safety and suitability at a specified storage temperature and, where appropriate, specified storage and handling conditions” (Codex Alimentarius)



Key of prediction: identification of types of deteriorative reactions that impact food quality

Factors affecting Shelf-Life

- **Intrinsic factors**

- Water activity (a_w)
- pH
- Oxidation-reduction potential
- O₂ content
- Enzymes
- Concentration of the reactive compounds
- Microbial content

- **Extrinsic factors**

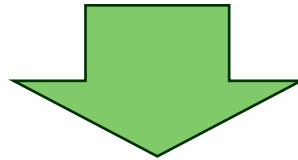
- Temperature
- Relative Humidity (RH)
- Light
- Total and partial pressures of different gases
- Mechanical stresses

- **Packaging properties**



Intrinsic factors

A_w , pH, oxidation – reduction potential



Affect microorganisms' growth ability

- Predicting the growth of bacteria, yeasts and moulds (a_w)
- Yeasts compared to bacteria, can grow in a more acid environment (pH)
- Micros enzyme expression & thermal resistance (ORP)



Intrinsic factors

Microbial content

- Desirable & undesirable changes to the quality of yogurt drink
- Yeasts and moulds: the major causes of microbial *spoilage* of yogurt drink



Extrinsic factors

Temperature

- Material of packaging can affect T of yogurt drink
- Sterilisation (40°C): small amount of heat-resistant spores survive \Rightarrow *chemical or organoleptic changes* (taste, odour, colour, feel) will be avoided
- Optimum T for lipase & protease activity = lower than the optimum for bacterial growth \Rightarrow *off-flavours* can develop even if the bacterial counts low



Extrinsic factors

Relative humidity

- Impact on the water activity
- Package: has to block water vapour

Presence of gases

- Atm inside the package affect the microorganisms' growth → *vacuum packaging*

Light

- Discoloration and flavour defects (intensity, length)



Quality assessment

- Visual assessment (e.g colour, phase separation)
- Sensory profiling
- Analytical measurements (e.g viscosity)
- Shelf-life of drinking yogurt: 2-3 weeks at 4°C

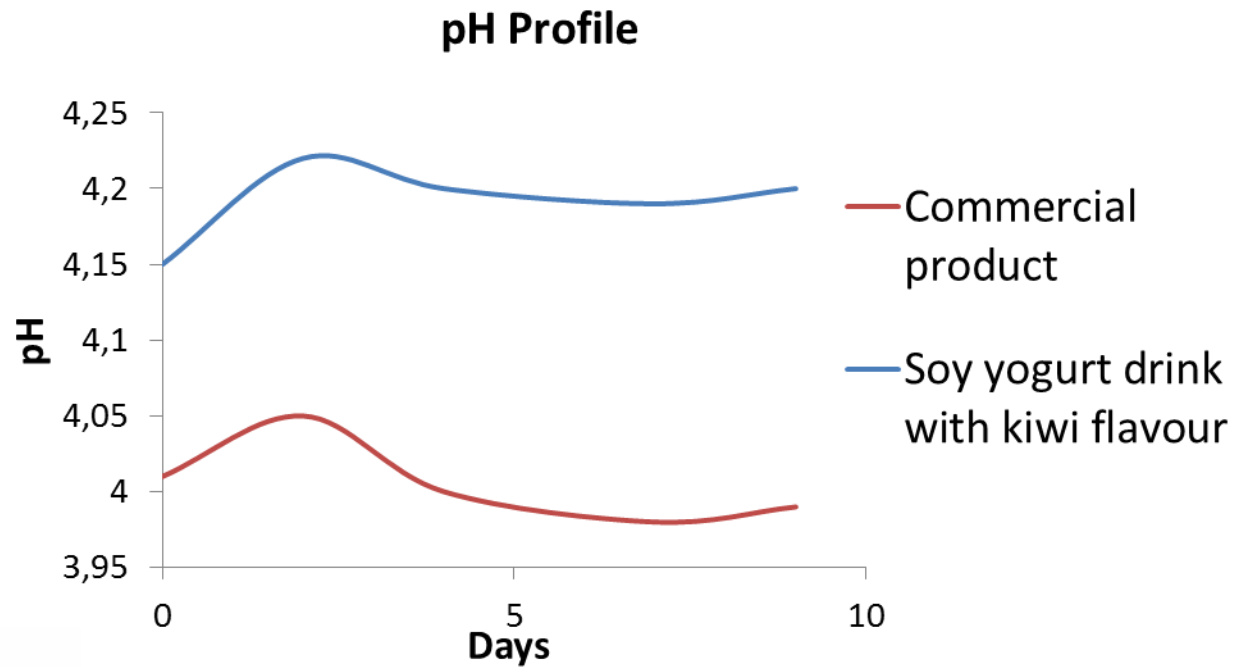


Shelf-Life Experiment

- ❑ **Objective:** shelf-life comparison between our product and commercial product ('Actimel' orange drinking yogurt) & determine shelf-life
 - *Store at **4°C***
 - ***pH***
 - *sensory testing (**odour**)*
 - ***4 weeks** (if spoilage, exp. will stop)*
 - *Measurements & sensory evaluation **every 2 days***
 - ***12** sterilised glass **bottles** covered with aluminium foil*
 - ***14** trained **assessors***



Shelf-Life Experiment



*Results till day 9



Packaging

- Protects form, shape and texture of the food inside
- Packaging material → barrier from water vapour, oxygen
- Ensuring safety of product & consumer
- Carries important information on the label
- Significant role in shelf-life of yogurt drink (maintain its quality)
- Primary, secondary and tertiary packaging



Primary packaging

1⁰=Direct contact with the contents

O₂, H₂O
vapour
barrier

Prevents
entry of
flavour,
odour from
environment

PET bottles (250mL)

T resistant

Prevents
oxidation

Avoid light effect



Secondary packaging

2⁰ = outer carton or multipack

Paperboard laminated
cartons

- Shrink sleeves for labelling and decoration
 - Protect from light
 - Carry the label
 - 4 bottles/carton



Tertiary packaging

3^o bulk handling and shipping

Pallets or crates

- Minimum damage to the product and easy carrying



Labelling

Nutrition Facts	
Serving Size 1 Container (8 oz.)	
Amount Per Serving	
Calories 127	Calories from Fat 4
% Daily Value*	
Total Fat <1g	0%
Saturated Fat 0g	0%
Cholesterol 5mg	2%
Sodium 175mg	8%
Total Carb 17g	6%
Dietary Fiber 0g	0%
Sugars 17g	
Protein 13g	
Vitamin A 0%	Vitamin C 4%
Calcium 45%	Iron 2%
*Percent Daily Values (DV) are based on a 2,000 calorie diet. Your daily values may be higher or lower depending on your calorie needs.	

- Name of manufacturer
- Manufacturing and used by date
- Ingredients (+stabiliser, acidity regulator)
- Allergens (soy, kiwi)
- Flavour
- Net quantity (ml)
- Name of distributor
- Definition of yogurt drink
- Conditions of storage
- Barcode

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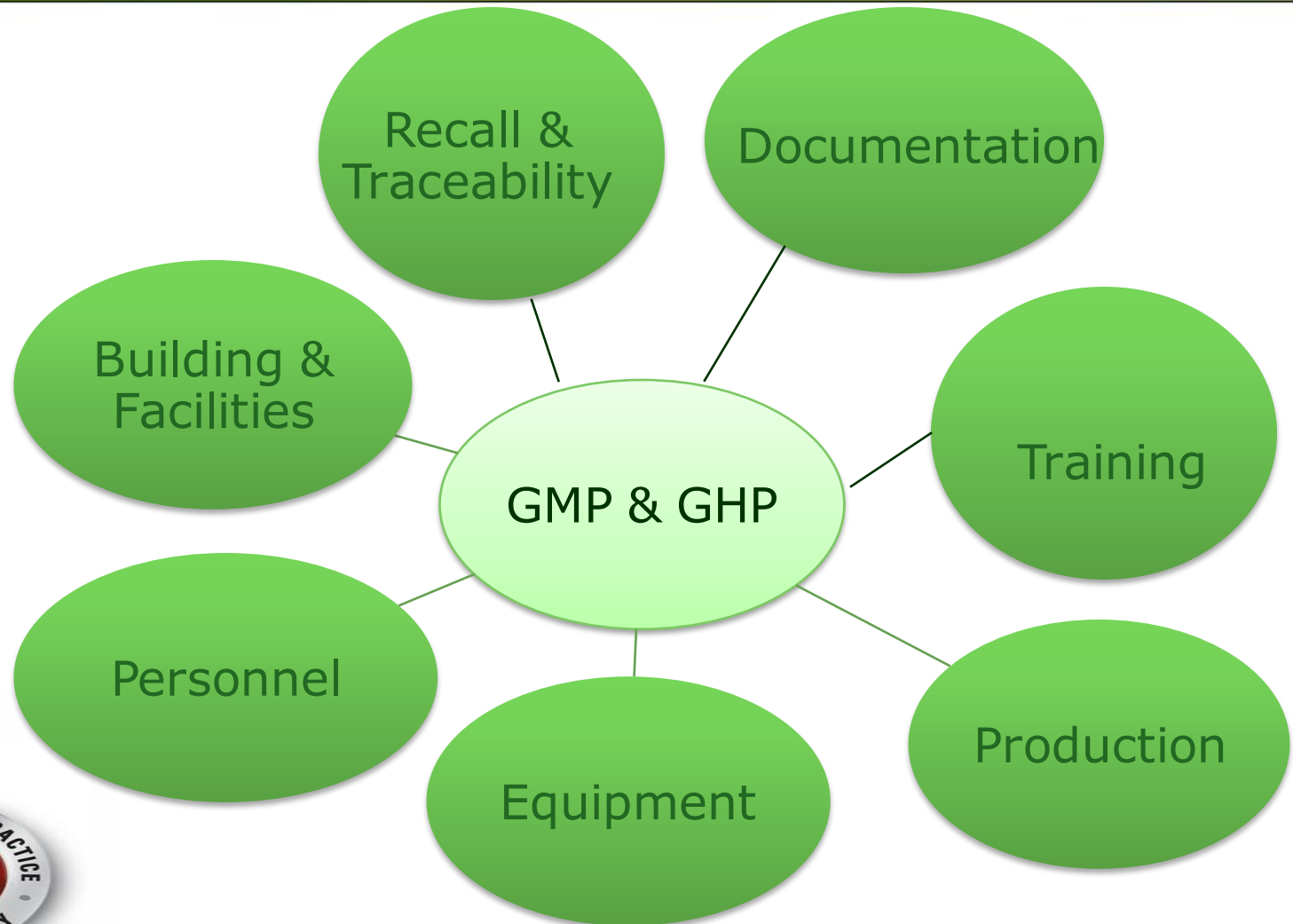
GMP/GHP

Definitions

- **GMP** – “Part of Quality Assurance which ensures that products are consistently produced and controlled to the quality standards appropriate to their intended use.”
- **GHP** – “All conditions and measures necessary to ensure the safety and suitability of food at all stages of the food chain”



GMP/GHP



GMP/GHP

Building & Facilities



GMP/GHP

GMP

- Location
- Layout
- Internal design
- Facilities
- Storage

GHP

- Cleaning
- Personal hygiene



GMP/GHP

Personnel

- Sickness reporting
- Watches, jewellery or any belongings
- Prohibition of smoking, eating and alcohol
- Keep body, hair, face, hands and fingernails clean



GMP/GHP

- Protective clothing
- Wear gloves and hand covering
- Washing hands with sanitizers after visiting the toilet
- Follow signs & instructions
- Health check up at least once in 6 months
- Rules for visitors



GMP/GHP

--Production

GMP

- Incoming material requirement
- Time and temperature control
- Control of specific process step
- Specifications
- Microbiological, chemical and physical contamination
- Packaging, Storage and distribution
- Checking the parameters of raw material & finished product
- Use of controlled atmosphere

GHP

- Hygiene & sanitation of equipments & tankers
- Checking of all the equipments & tanks after cleaning
- Storage premises should be clean
- Maintenance of equipments
- Use of CIP system
- Hygiene of product distribution vehicles



GMP/GHP

Training

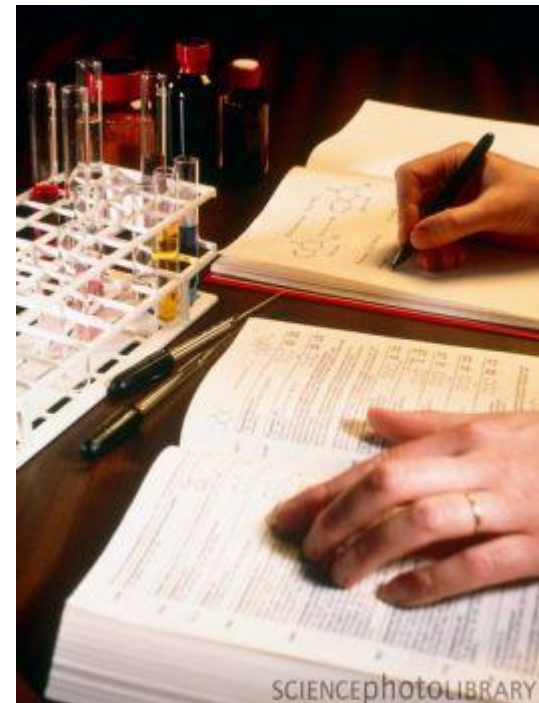
- Managers and supervisors should have enough knowledge of GMP, GHP and HACCP
- Efficient skills and knowledge
- Training by expertise



GMP/GHP

Documentation

- Records of purchasing
- Analysis
- Employee
- Marketing
- Processing operation
- Process testing



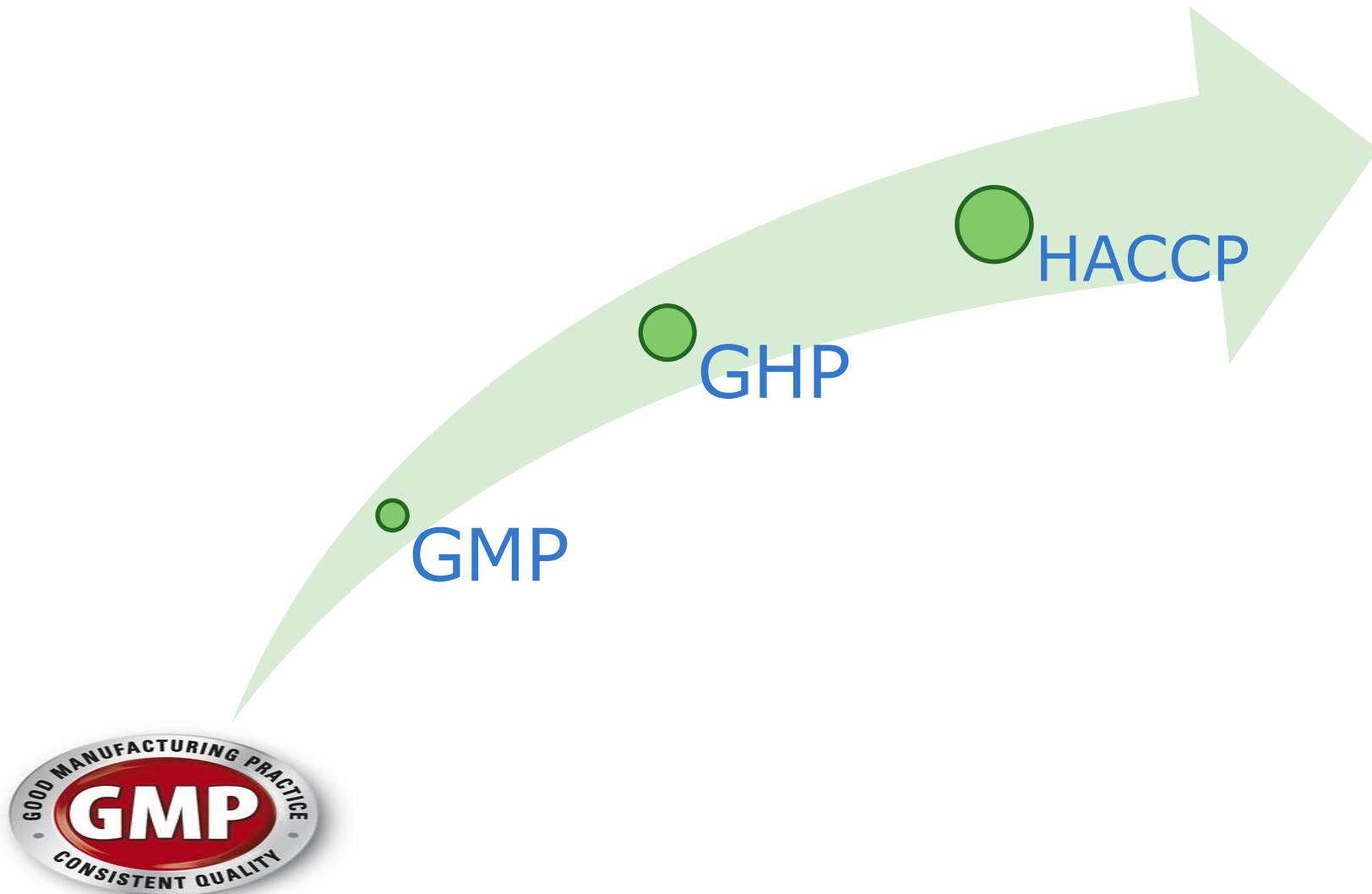
GMP/GHP

Recall and traceability

- Changes in physical, chemical and microbiological changes in the product during storage at retailers shelf
- Keep under observation
- Maintain effective mechanism for identification and traceability



GMP/GHP



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HACCP analysis of production

Hazard Analysis and Critical Control Point

A management tool used to protect the food supply against biological, chemical and physical hazards



Analyze Hazards

Potential hazards to the foods safety are recognized; in addition measures to regulate and control the hazards are identified.

Identification of CCP's

Critical Control Points throughout the production process of the product are established.

CCP Prevention Measures

A prevention measure is established at all CCP's: for example, minimal cooking time or temperature at a certain point in the product line.

Monitoring of CCP Prevention Measures

A system is established to monitor prevention measures at a CCP: for ensample, a computer system would monitor and log the temperature.

CCP Not Met

Establish a precaution when the CCP hasn't been met, for example, if the temperature is too low, the computer will alarm the batch to be destroyed.

HACCP & CCP Log

Maintain a log system of all the CCP's; also, this would include records of CCP control methods and action taken to correct potential problems.

Description of production

Formulation: cows milk: 27.5ml soy milk: 116.25ml kiwi: 30g
sugar: 26.25g water: 50ml

Allergen declaration: Contains: Milk, soy, and kiwi

- Low fat soy yogurt drink with kiwi flavour will be packed in PET bottles of 250 ml and will be sold in a refrigerated product case to dairy store
- Finished product is to be kept refrigerated at 4 °C during storage, transportation and display in retail store. The product has a best-used-by refrigerated shelf-life of 2 weeks from the date of manufacturing
- The product is intended for consumption by the general population except milk, soy and kiwi allergy people



Identify all potential hazards

- Biological hazards

- Pathogens: E.coli, Cryptosporidium parvum, staphylococcus aureus, and Salmonella

- Chemical hazards

- Toxins e.g. Patulin
- Agricultural chemicals e.g. Pesticides
- Toxic compounds e.g. cleaning compounds

- Physical hazards

- Skin residuals
- Metal fragments



Evaluate all potential hazards

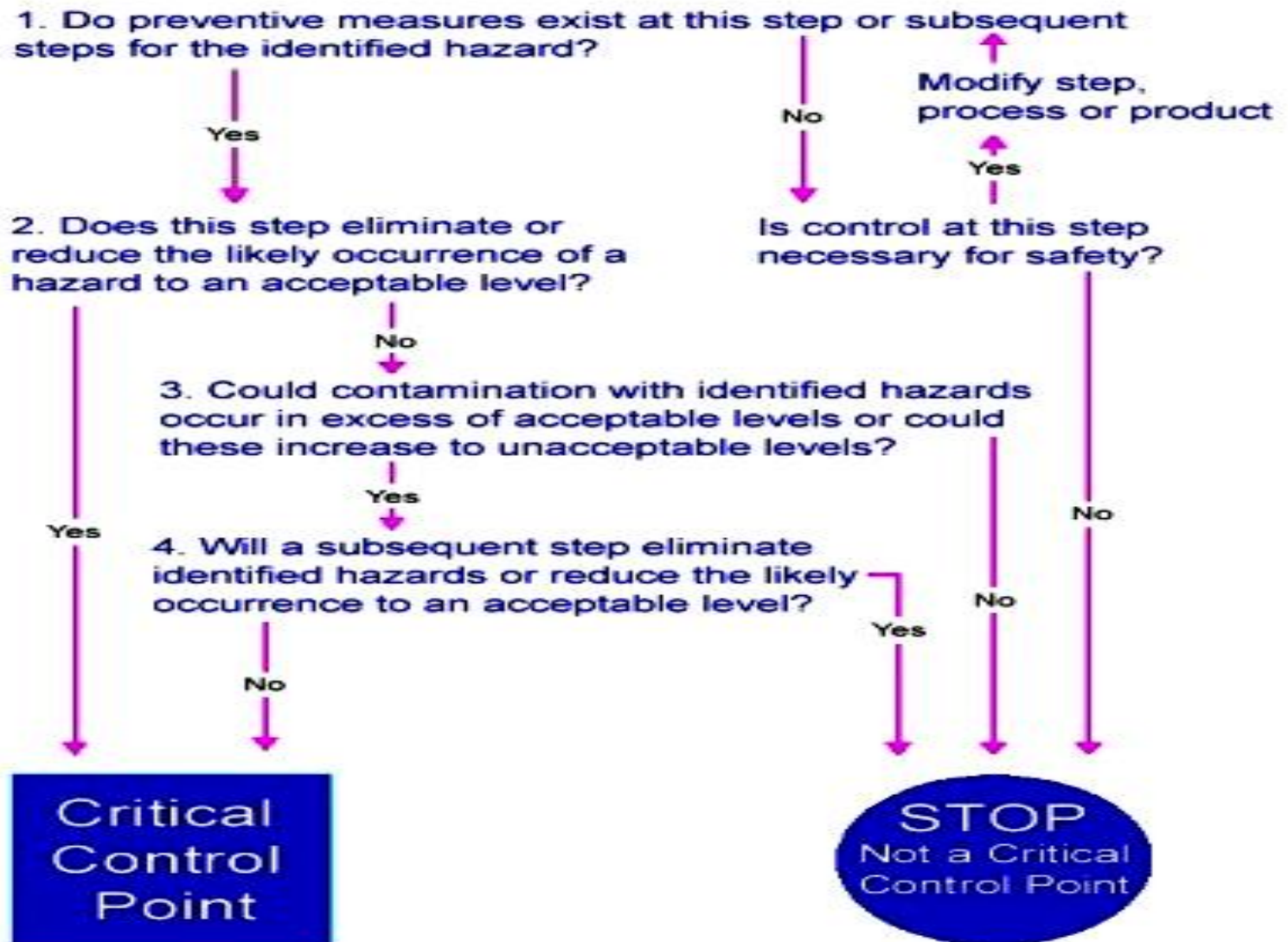
Hazards may present in

- raw materials
- processing
- packaging
- storage
- distribution



(Flow Diagram for soy yoghurt drink with kiwi flavour)

CCP decision tree



Critical Control Points

Yoghurt line

Receiving of cow's milk and storage⁺ (CCP1)⁺

Checking of microbial and chemical parameters (cow's)
quality parameters (soy, stored at 4°C)⁺

Pasteurisation (CCP2)⁺
Temp=62.8°C, Time=30min.,

Fermentation (CCP3)⁺
Temp=40°C-45°C, Time= 4-5 hr.,

kiwi juice line⁺

Kiwi Receiving & Stage (CCP1)⁺
Check quality parameters & storage time/temp.,

Sorting (CCP2)⁺
Size, appearance, <1% visual damage.,

Washing (CCP3)⁺
KMNO₄(0.1%)to reduce microbial load.,

Peeling and Slicing (CCP4)⁺
Remove outer skin & middle hard core part.,
Cut into small pieces under 10°C.,

Pasteurisation (CCP5)⁺
Temp=72°C, Time=30second.,

Cooling & Filtration (CCP6)⁺
Size and quality of particles remaining.,



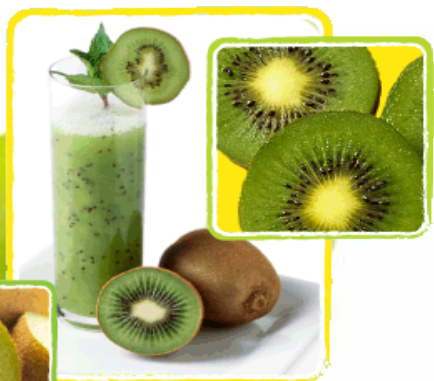
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Regulations

- General Regulations
- Relevance Regulations

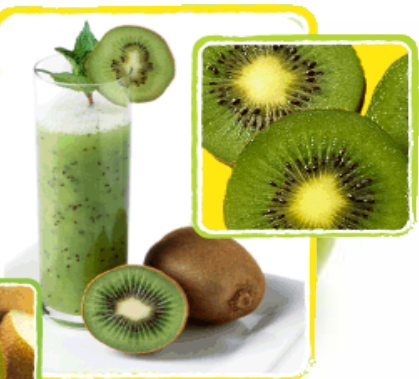


General regulations

Food Labelling Regulation 1996

- ✓ Name
- ✓ Ingredients
- ✓ Durability
- ✓ Special storage conditions
- ✓ Manufacturer's name and address

- ✓ Place of Origin
- ✓ Additional Requirements
- ✓ Instructions



Name

- Low fat soy yogurt drink with kiwi flavour
NO legal name
'skimmed milk' and various species of fish

NO customary name

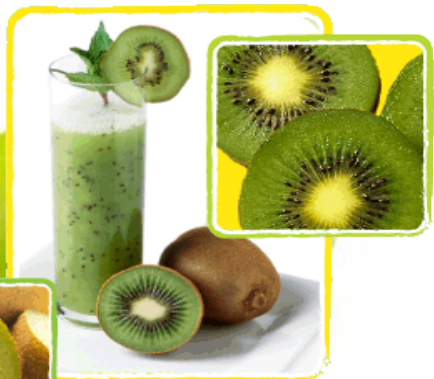
- Low fat soy yogurt drink with kiwi flavour
is a **descriptive name**



Ingredients

Descending order of weight

Soy yogurt(Water, Hulled Soya Beans (7.9%), Sugar, Tri-Calciumcitrate , Stabiliser (Pectin), Acidity Regulators (Citric Acid, Sodium Citrate), Sea Salt , Flavouring, Vitamins (B12, D2), Emulsifier (Lecithin), Yogurt Cultures (S. Thermophilus, L. Bulgaricus), Antioxidants (Ascorbyl Palmitate, Tocopherol-Rich Extract), Water, Kiwi, Cow's Milk, Sugar, Additives

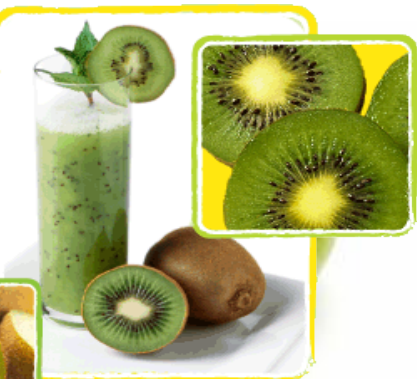


Nutrition Labelling

Energy Value, Amounts of Protein, Carbohydrate, Sugars, Fats, Saturates, Fibre and Sodium/100(g or ml).

Nutritional Values

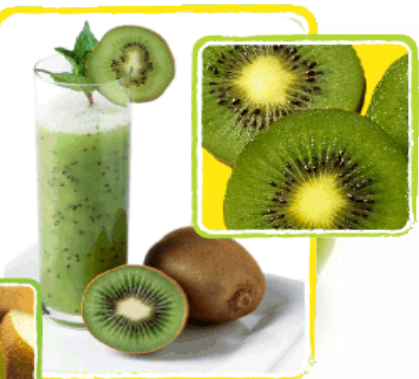
Typical values	Per 100g
Energy kJ/kcal	191 / 46
Protein	4 g
Carbohydrates	2.1 g
of which	
- Sugars	2.1 g
- Lactose	nil
Fat	2.3 g
of which	
- Saturates	0.4 g
- Cholesterol	nil
Fibre	1.0 g
Sodium	0.04 g
(equivalent as salt)	0.10 g
Calcium	120 mg (*)
Vitamins	



Durability

Use by day/month/year

- Use by 5/8/2011
- Use by **5/Aug/2011**



Special storage conditions

- Keep refrigerated at 5 degree
- Use within 5 days of opening and before 'use by' date.
- Do not freeze.

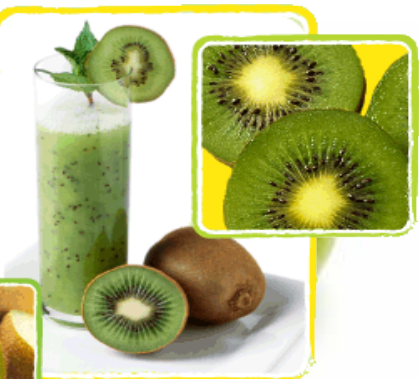


Allergen Information

14 ingredients are required to be labelled

Allergy Information:

- **Contains Milk**
- **Soya beans**



Relevance Regulations

- Food Safety Act 1990
- Trade Descriptions Act 1968
- Weights and Measures Act 1985
- Weights and Measures (Packaged Goods) Regulations 2006
- Food (Lot Marking) Regulations 1996

an indication of quantity

a lot mark



Quality Control

- ***Management of Raw Materials***
- ***Management of Processing***
- ***Management of Finished Products***

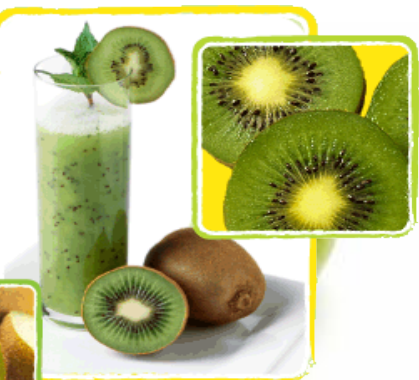
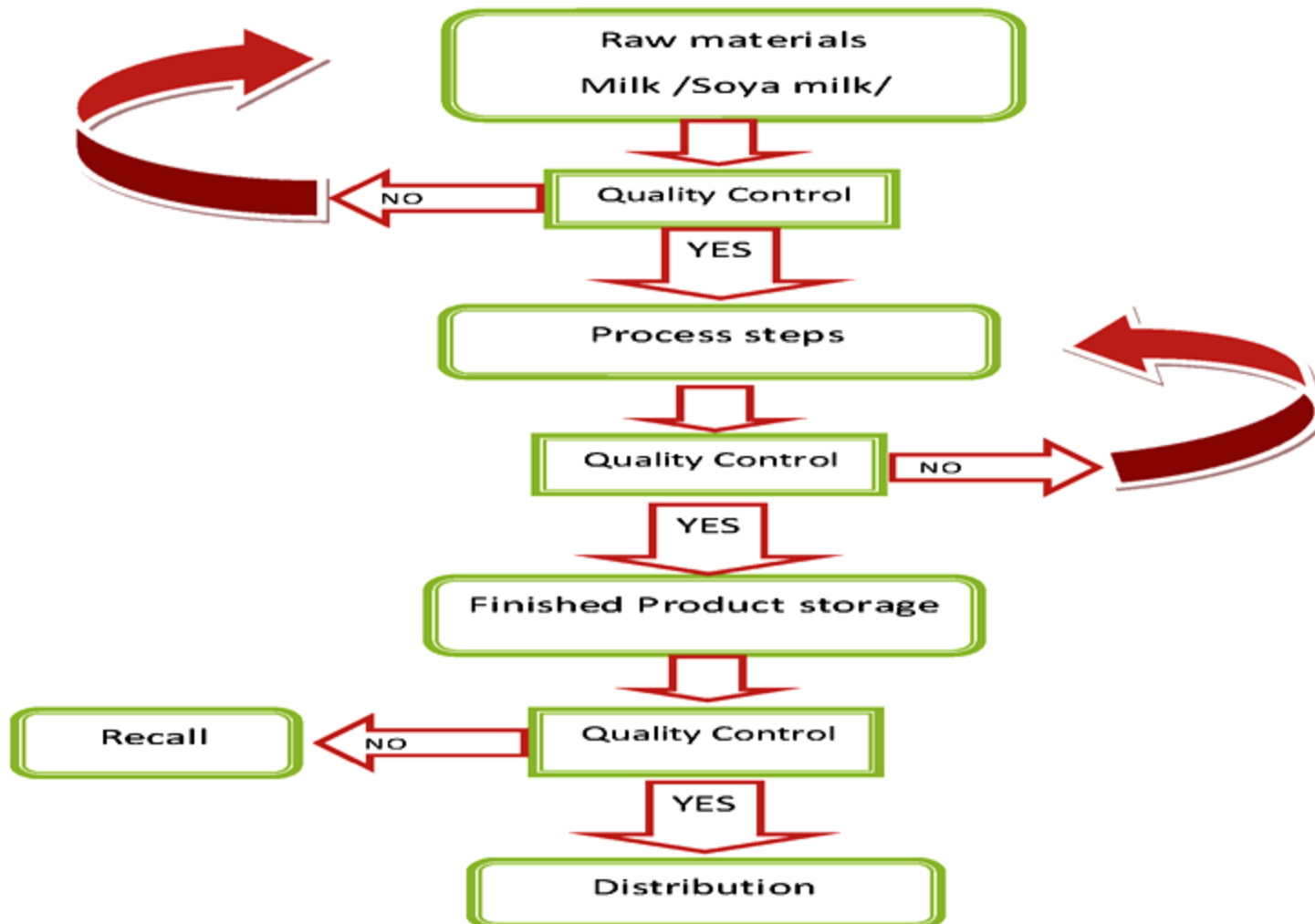


Chart for quality control



Raw materials

Milk, Soya Milk, Kiwi, Water, Sugar, Starter cultures

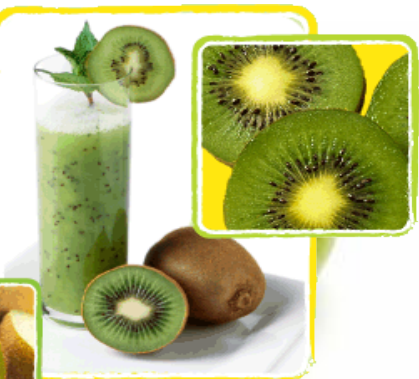
Standard plate count, coliform bacteria count, laboratory pasteurized count, preliminary incubation count, somatic cell count, titratable acidity, temperature, appearance, antibiotics and other drugs, etc.

Table 4. Basic requirements for soya milk and milk

Attribute	Requirement
<i>Temperature on arrival</i>	$< 10^{\circ}\text{C}$
<i>Total colony count</i>	$\leq 100\,000\text{ cfu ml}^{-1}$ (target) ($< 250\,000\text{ cfu ml}^{-1}$ may well be acceptable in practice)
<i>Inhibitory substances</i>	$\leq 0.007\text{ IU ml}^{-1}$ (0.004 mg ml^{-1})
<i>Chemical composition</i>	$\geq 3.0\text{ g fat } 100\text{ g}^{-1}$ $\geq 3.0\text{ g protein } 100\text{ g}^{-1}$
<i>Somatic cell count</i>	$\leq 4.0 \times 10^3\text{ ml}^{-1}$
<i>Freezing point depression</i>	$\leq 0.520^{\circ}\text{C}$
<i>Titratable acidity</i>	$\leq 0.2\%$ lactic acid

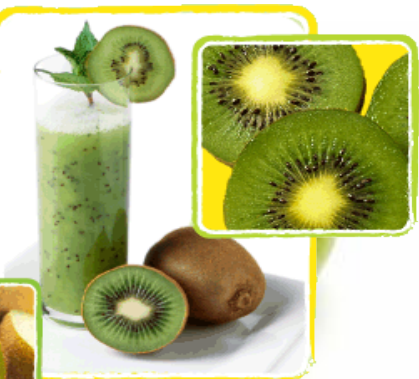
QC for Processing

- Chemical compositions
 - Fat and Total Solids
- Physical characteristics
 - Viscosity by Rotational Viscometers
- Microbiological factors
 - Coliform Bacteria Count



QC for Finished Products

- Sampling
- Weight Specification
- Equipments Check
- Packaging Materials
- Sterility Testing
- Check Print Quality
- Sensory Test



Plan of action

Finish shelf life experiment

Propose marketing plan with marketing strategy

Propose a product launch strategy

Product test launch with presentation of final



Conclusion

- Optimised the product by performing unfinished task of unit III.
- Determined intrinsic and extrinsic factors affecting shelf life
- Proposed packaging material
- Demonstrated that product and production process is in compliance with legislation
- Proposed a prerequisite programme for GMP and GHP
- Conducted a HACCP analysis of production process
- Proposed plan for quality control of raw material and finished product.



Thank You!

